



**Practical insights
into credit risk
management and
international trade
Kazakhstan, Turkey,
Uzbekistan**

Annual International Credit Management Seminar | Astana, 21-23 October 2026

Dear Sirs

We would like to invite you to our Annual International Credit Management Seminar, which will take place at the Hotel Sheraton Astana from 21 to 23 October 2026.

This seminar brings together professionals working with international trade and credit risk in Kazakhstan, Uzbekistan and Turkey. It is a practical platform to exchange experience, discuss market developments and share real business cases from the region.

This is not a typical seminar but a practical meeting where professionals share real experience from working in these markets. IGK experts, together with our partners, will present practical insights on the following topics.

Key seminar topics:

- **Market developments and sector trends**
- **Credit information sources and risk evaluation practices**
- **Debt collection strategies and recovery experience**
- **Credit insurance solutions for international trade**
- **Practical aspects of export-import transactions**

Each topic will be illustrated with real cases from our daily work in these markets.

The participation fee is EUR 380 per attendee. The fee includes 2 dinners at Samruk Restaurant at Hotel Sheraton Astana and Rubai Restaurant, and an excursion providing a good opportunity for informal discussions and networking.

Participation is free of charge for speakers. For your convenience, we have reserved a number of rooms at the Hotel Sheraton Astana at a special rate.

We would be very pleased to welcome you as a participant and as a speaker.

Best regards

*IGK AG
Member of the Board
Galina Serjant*

igk
group

CREDIT RISK MANAGEMENT